

Message Text

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ACTION NEA-10

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TO USDOC WASHDC

INFO SECSTATE WASHDC 2776

UNCLAS TEHRAN 4640

E.O.11652: N/A

TAGS: BBSR, IR

SUBJ: WTDR

REF: USDOC 17616

1. IRAN 2. CNTRY CODE: 507 3. SER NO:

4. IRAN NATIONAL AIRLINES (HOMA)

4A. CODE: K 4B. CODE: A 4C. CODE:

5. VILLA AVENUE, TEHRAN, P.O. BOX 2800 TEHRAN

6. TEHRAN, IRAN

7. ESTABL: NA 8. EMPL: NA 9. SIZE: NA

10. REPUTATION: NA

11. NA

12. RPT. DATE: 5/77

13A. GOVERNMENT CONTROLLED FIRM SIC CODE: 91000 BUSINESS CODE: 9

13B. NATIONAL AIRLINE (SERVICE INTEREST) 45000

14. CONTACT: GENERAL A. FIUZI TITLE: DPEUTY MANAGING DIRECTOR,
SERVICES OF SUPPLIES (OR MR. M. SHARIF, FOREIGN PURCHASING AGENT).

15. CABLE: NA 16. TELEX: NA 17. TEL: NA

18. FINANCIAL REFS: NA

19. TRADE REFS: NA

20. AGENCY REPS: NA

21. IRAN AIR IS A GOVERNMENT OWNED CORPORATION ESTABLISHED IN
1962 WHEN THE IRANIAN GOVERNMENT NATIONALIZED AND MERGED TWO
PRIVATE FREIGHT AND PASSENGER COMPANIES. AS THE IRANIAN
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NATIONAL FLAG CARRIER, IT PROVIDES DOMESTIC AND INTERNATIONAL
TRANSPORTATION SERVICES FOR PASSENGERS, FREIGHT AND MAIL.

MANAGING DIRECTOR IS LT. GENERAL ALI MOHAMMAD KHADEMI.

IRAN AIR OWNS A FLEET OF 26 BOEINGS, INCLUDING FIVE 747S.

THE COMPANY HAS AN OPTION TO BUY 2 CONCORDES, BUT PROBABLY WILL
NOT EXERCISE THE OPTION. IT ALSO HAS PART OWNERSHIP IN THE
ARYA SHERATOR HOTEL IN TEHRAN AND HOTELS IN ISFAHAN, SHIRAZ

AND BANDAR ABBAS THROUGH THE PROFITABLE IRAN HOTEL CORPORATION IN WHICH IT IS A PART OWNER. IN 1975, THE AIR LINE'S NET PROFITS WERE REPORTEDLY \$60 MILLION. THE LACK OF LOCAL MANUFACTURE IN IRAN HAS NECESSITATED IMPORTATION OF ALL OF IRAN'S AIRCRAFT AND AIRCRAFT EQUIPMENT. IRAN AIRCRAFT INDUSTRIES, A GOVERNMENT OWNED CORPORATION, WILL EVENTUALLY PROVIDE IRAN AIR WITH SPARE PARTS. MAINTENANCE AND REPAIR TECHNICIANS ARE BEING TRAINED UNDER CONTRACT WITH BOEING. IRAN AIR BUYS DIRECTLY FROM FOREIGN AIRCRAFT MANUFACTURERS. PRESENT SUPPLIERS OF AIRCRAFT PARTS AND COMPONENTS ARE LIMITED PRIMARILY TO OEM MANUFACTURERS. CAPITAL EQUIPMENT IS PURCHASED IN COORDINATION WITH THE BUDGET PROCESS SUPERVISED BY THE PLAN AND BUDGET ORGANIZATION OF IRAN. ALL PURCHASING, HEAVY EQUIPMENT AND EXPENDABLE SUPPLIES ETC., IS CENTRALIZED IN THE SUPPLY SERVICES DEPARTMENT, AND THERE IS A PURCHASING AGENT IN THE UNITED STATES, MR. ZARNEGAR, WITH OFFICES LOCATED AT IRAN AIR IN JOHN F. KENNEDY AIRPORT, NEW YORK. THERE ARE NO RESTRICTIONS OF LAW OR POLICY IN THE PURCHASE OF EQUIPMENT SERVICES. THERE WAS A POLICY DECISION, HOWEVER, THAT THE FLEET BE COMPRISED MAINLY OF BOEINGS WHICH IS THE CASE TO DATE. SUPPLIERS ARE NOT USUALLY PREQUALIFIED BUT COULD BE LIMITED TO CERTAIN COMPANIES DEPENDING ON MATERIALS TO BE BOUGHT. PAYMENT CAN BE ACCEPTED AGAINST PRO-FORMA INVOICE OR SIGHT DRAFT. DECISION IS MADE ON CASE-TO-CASE BASIS AND DEPENDS ON DISTANCE, PRICE AND OTHER FACTORS.

22. PREPARED BY: E.RAVEN APPROVED BY: L.SCHERMERHORN
AT AMEMBASSY TEHRAN
MIKLOS

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Message Attributes

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